



Open Position:

Business Development Advisor (Relationship Manager/Financial Institutions) – North Great Lakes (Minnesota, Wisconsin, Michigan, North Dakota, South Dakota)

Who are we?

Founded in May of 2002, Promontory Interfinancial Network, LLC provides innovative, profit-building solutions to the banking and thrift industries, as well as to broker-dealers. Promontory is committed to helping financial institutions manage their liquidity and their bottom lines. Many institutions look to build customer relationships, bring in short- or long-term funding, or reduce collateralization. Promontory offers simple, yet innovative, answers to these challenges through its CDARS[®] and IND[®] services.

Of particular interest in today's uncertain financial market is Promontory's CDARS service, which enables institutions to offer customers access to \$50 million or more of FDIC insurance coverage – 200 times the standard \$250,000 that most banks can offer on their own, and perfect for safety-conscious investors given the volatility and fragility associated with today's financial markets.

Headquartered in Arlington, Virginia, Promontory Interfinancial Network, LLC is the fastest growing financial network in the country. Over the past six years, the Network has grown from five members to more than 2,900 members – representing over a third of the banking industry.

The services Promontory offers have been recognized in over 800 publications nationwide – *The Wall Street Journal*, CBS' *MarketWatch*, *Money*, and many others.

Promontory is dedicated to giving back to the community. Its services allow members to support those in underserved communities. For example, we support socially responsible investor investments and helped to spearhead the \$1 Billion Gulf Coast Rebuilding Challenge (<http://www.gulfchallenge.org/>) to promote lending and rebuilding after Hurricane Katrina.

Why would you want to join us?

At Promontory, you can have a great career and a great life. We combine the attractive traits of a smaller company (e.g., a fast-paced, entrepreneurial and collegial environment where "the sky's the limit") with the sought-after resources and funding of a much larger company. To that, we add a high growth business and an open culture that's filled with energy, intellectual challenge, and lots of fun.

What is the role?

You would be a key member of the Sales team, with primary responsibility for promoting Promontory services to financial institutions by, for example, communicating the benefits of being a member of Promontory's network, presenting the advantages of depositing

funds in CDARS , training customers, managing a robust territory, and meeting sales revenue goals.

What qualifications are required?

- Senior-level experience in managing relationships and selling to or within banks
- Willing to travel overnight approximately 60%
- Works effectively in a team environment
- Excellent written and verbal communication skills
- Plus if individual has experience working from a home-based office

How Do I Apply?

Don't just settle for a job, explore our career opportunity. Take the first step by forwarding your resume to: careers@promnetwork.com (reference BDA NGL) in the subject line).

Promontory Interfinancial Network, LLC is an Equal Opportunity Employer and does not discriminate on the basis of race, color, national origin, sex, religion, age, veteran status, disability, or sexual orientation in employment of the provision of services.